

Semkel and Searchlight Cyber Form Strategic Partnership To Bring Dark Web Intelligence Solutions to the French Market

Lyon, France - XX October 2023 - [Semkel](#), the expert in preventive cybersecurity, and [Searchlight Cyber](#), the UK-based dark web intelligence company, have signed a strategic partnership agreement in France.

Semkel is an economic intelligence firm specializing in the protection of economic and strategic interests working at the intersection of two areas of expertise: business intelligence and cybersecurity via Cyber Threat Intelligence (CTI). Semkel helps French and international companies make strategic decisions and protect their data and digital assets. It brings together the best technologies to drive SOCINT or OSINT solutions for intelligence, or solutions for threat analysis and detection.

Searchlight Cyber is a UK company offering dark web intelligence solutions that were originally built for law enforcement to help bring criminals operating on the dark web to justice. Today, its platform is used by government, law enforcement, and enterprise customers for dark web investigations and dark web monitoring.

This strategic alliance will strengthen Semkel's capabilities in the field of preventive cybersecurity for its customers in France and abroad. Two Searchlight Cyber products will be added to Semkel's ecosystem of threat intelligence technologies:

- [Dark IQ](#), a dark web monitoring solution that continuously searches hidden sites, forums, and marketplace for early warning signs of a cyberattack against an organization.
- [Cerberus](#), a dark web investigation platform that gives analysts access to the most comprehensive dark web dataset on the market, enabling them to disrupt criminal activity.

This partnership also enables Searchlight Cyber to deploy its dark web intelligence solutions in France.

Julien Lopizzo, CEO and founder of Semkel commented: "We are delighted about this strategic agreement with Searchlight Cyber, who is the ideal partner for us to strengthen our services and advisory thanks to their cutting-edge dark web intelligence solutions. Preventive cybersecurity will become increasingly important for businesses in the coming years and the addition of the pre-attack intelligence provided by Searchlight Cyber complements the growth of the more conventional protection market, such as SOC and EDR. It is essential that we provide a complete range of solutions, including dark web monitoring and expert consulting services, so that our customers get the best quality threat intelligence available in the sector."

Ben Jones, Co-Founder and CEO of Searchlight Cyber commented: “Semkel’s position at the forefront of preventative cybersecurity makes them the ideal partner to bring our dark web intelligence solutions to the French market. Companies are increasingly aware that they need intelligence on their adversaries, on top of their traditional cybersecurity tooling, in order to have a chance at preventing an attack before it hits their network. Our products will help Semkel’s customers to identify cyberattacks earlier by giving them visibility into the dark web, where cybercriminals choose their targets, undertake reconnaissance, and plan their attacks.”

Preventive Security, a Fundamental Challenge for Businesses

Traditional threat detection takes an average of eight weeks to three months.¹ In order to reduce this lag time between the start of a cyberattack and the moment it is discovered, organizations need to secure expertise in threat detection and invest in the latest solutions for identifying the early warning signs of a cyberattack.

Traditionally, cyberattacks such as data theft and ransomware have been more difficult to detect because cybercriminals use the deep web (pages that are invisible to search engines) and the dark web (accessible only through specific networks and browsers), which were inaccessible for traditional online monitoring, even though this is where the majority of cybercriminal activity takes place. Searchlight Cyber’s dark web intelligence solutions give organizations visibility into this cybercriminal ecosystem so they can spot attacks earlier and adjust their defenses.

About Semkel

As a consultant in the protection of economic and strategic interests, Semkel assists its clients in strengthening their decision-making processes and in the cyber protection of their data and digital assets. Combining the civilian and military experience of its employees, Semkel is committed to being close to its customers' concerns by providing a local consultancy service and human expertise above all else. Founded in 2021, Semkel's first clients include strategic manufacturers and leading investment funds.

About Searchlight Cyber

Searchlight Cyber delivers relevant and actionable dark web intelligence to help organizations prevent cybercriminal activity. Founded in 2017 with a mission to stop criminals acting with impunity on the dark web, we have been involved in some of the world’s largest dark web investigations and have the most comprehensive dataset based on proprietary techniques and ground-breaking academic research. Today, governments, law enforcement agencies, and

¹ <https://intelekto.fr/32335-moins-victimes-plus-menaces-entreprises-industrielles-pression/>

enterprises around the world use our dark web investigation and monitoring tools in their fight against criminal activity on the dark web.

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